McKesson Makes Buying Generics More Rewarding Than Ever

Generics Purchasing Rewards
McKesson’s Generics Purchasing Rewards (GPR) program was developed with extensive input from customers like you, expressly to increase monthly rebates to our most committed customers. By making more of your generic Rx purchases with McKesson, you can maximize your monthly rebates and reduce the time allotted to obtaining these exact products from multiple suppliers.

Earn rebates regardless of your size and patient demographics
GPR also gives smaller-volume pharmacies, and those that dispense a high volume of brand or specialty prescriptions, the opportunity to earn higher rebates when purchasing more generic Rx products from McKesson.

How it works
Customers who enroll in GPR will receive monthly rebates based on two performance components:

1. Generics purchasing ratio =
   Generic Rx purchases from McKesson
   Total generic Rx dispensed

   AND

2. Monthly net McKesson OneStop Generics purchase volume2

Sample Calculation

<table>
<thead>
<tr>
<th>Monthly Rebate</th>
<th>Initial GPR Rebate</th>
<th>Projected GPR Rebate</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,250</td>
<td></td>
<td>$750</td>
</tr>
<tr>
<td>$2,250</td>
<td></td>
<td>$1,750</td>
</tr>
<tr>
<td>$3,250</td>
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<tr>
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<td>$2,750</td>
</tr>
<tr>
<td>$5,250</td>
<td></td>
<td>$3,250</td>
</tr>
</tbody>
</table>

A compliant customer, Lucky Day Pharmacy can increase its monthly rebate by increasing its percentage of generics purchased from McKesson.

To determine the first rebate component, we will compare your generic Rx purchases from McKesson to the total value of the generic Rx prescriptions dispensed at your pharmacy. Your dispensing data will be obtained from your pharmacy management system, your claims switch provider, or a third-party research provider.

Your monthly rebate will be based on your performance relative to the two rebate components and paid on your net McKesson OneStop Generics purchases.

Contact your McKesson representative for additional details, terms, and conditions.

1 The Generics Purchasing Rewards system and all associated information and materials are confidential and proprietary to McKesson Corporation.

2 Your McKesson OneStop Generics purchase volume will be calculated net of returns, rebates (other than GPR rebates), allowances, and credits and adjustments issued.